

AWARD NOMINATION
SMALL BUSINESS PARTNER OF THE YEAR
(For presentation at the Annual Small Business Awards ceremony June 2003)

Bureau:

- 1) Please provide the following company information:

Company Name: Griffin Tire & Battery (GTB)
Address: 12 South Boulevard
City/State/Zip: West Springfield, MA 01089-3210
Telephone Number: (413) 733-0146
President/Owner/CEO: Geraldine Cross

Business Type (check all that apply):

☒ **Small** ☐ **SDB** ☒ **8(a)** ☐ **Women-owned**
☐ **HUBZone** ☐ **Veteran-owned** ☐ **Service Disabled Veteran-owned**

- 2) Please describe how this small business has excelled in the past year in the performance of their contract. Additionally, please provide a brief profile of the firm in your description.

Griffin Tire & Battery (GTB) has excelled in their performance to produce over the estimated revenue, for the sale and disposal of used vehicles purchased nationwide by the Internal Revenue Service (IRS) Criminal Investigation (CI) Division. The services provided by GTB under their IRS Contract TIRNO-01-D-00010 include the transport and storage of used and junked vehicles, the cleaning and preparation of vehicles for sale at auctions to the general public, wide scope sales marketing and their professional auctioneering services. Further, GTB is responsible for depositing the new found revenues from all vehicle proceeds into a Special CI Account set-up through the Beckley Finance Center. The earnings generated from the vehicle sales, pay Contractor fees and, in a large part, serve to fund new CI vehicle acquisitions. Since contract inception in April 2001, the Government has recovered over \$2 Million, which is a testament to the global marketing, sales and auctioneering prowess of GTB. This contractor has solved the IRS CI's vehicle storage predicament and cost. GTB has created a continuous self-established income channel to obtain new CI vehicles, all of which had not occurred before. Founded in 1982, GTB is an 8(a) Women-Owned Small Business located in West Springfield, Massachusetts.